Sanders County Fair Board Meeting Minutes January 22, 2025 Fair Pavilion, 30 River Rd, Plains MT

Called to order at 6:00 pm by Randy Woods

Present: Randy Woods, Brian Crain, Jim Newman, Jolene Burke, Kristy Sheehan Also Present: Tim Denson, Bre Denson, Levi, John Holland, Dan Rowan, Derek VonHeeder, Tracy Scott, Ed Moreth

Approval of Minutes from January 15, 2025 Meeting

Motion to approve the January 15, 2025 meeting minutes made by Brian Crain, Rick Sanders 2nd – Motion Passed

NON-AGENDA:

Randy Woods called for public comments on Non-agenda items. Derek VonHeeder let the board know that everything around the grounds was good and is being taken care of.

OLD BUSINESS: none

NEW BUSINESS:

Randy Woods asked Tim Denson what all he would like to discuss with his new proposal. Tim said that he would agree to the changes that the board asked for with his previous proposal. One of these changes are that there will be no one parking or camping for free except the drivers will be allowed 2 passes to park or camp. 406 Promotions will provide the drivers with these passes at the time of check in so that they cannot be copied off or duplicated by others. The Board asked if Tim and his crew could do the arena clean up during daylight hours on the Monday after the Derby. Tim agreed that he and his crew would stay over for the arena clean up on Monday after the Derby. 406 Promotions is going to be purchasing a large magnet to use during the arena clean up on that Monday morning. Tim had asked that the Fair have the arena clear of what debris they can before the Darby starts. Kristy agreed that she would be starting to clean the arena again before any of her events start in May on 2025 and all of the debris will be out before the Sunday of the Derby. The Board asked Tim if he could let everyone know that there will be a midnight noise curfew during the days leading up to Sunday of the Derby. Tim agreed with the midnight noise curfew and is going to let his crew and the drivers know about it and will do their best to police it.

406 Promotions had in their proposal that they would like 100 extra seats for a discounted fee of \$10 a seat. The board only agreed to do \$10 off per seat. Tim said that he sells any of the extra driver seats that he has available and he would like to make sure he has seats to sell to the family members that come in on the day of the Derby. The board discussed that they would be willing to allow 406 Promotions to take all of the West Bleacher for their use to sell. Tim liked that idea and asked if he would still get the 160 seats for the drivers and pit person for free as requested in the proposal. The board agreed to take the 160 seats off of the total seating area of 649 seats, to leave a total of 449 seats that 406 Promotions would pay for. The price of the 449 seats requested is \$7,500.00 that 406

Promotions will have to pay the Fair for. Tim agreed to take the \$7,500 off of the \$95,000 proposal amount making the new proposed amount \$87,500.00 for him to put the Derby on for the Fair. 406 Promotions will now be not only getting \$87,500 for putting on the Derby, but they will also be making a profit off of the 449 seats of \$4,490.00. The total amount will equal out to be \$99,490.00 that 406 Promotions will be making off of the Fair to put on the Derby.

Kristy Sheehan asked Tim why he came back with a higher proposal after he cancelled his first proposal with us that we accepted. Tim and Levi explained that they started to figure all of the expenses and realized that they needed to raise the proposal because things were going up more than what they expected.

Rick Sanders asked Tim if he could cut the costs anywhere in order to be able to drop the final proposal price. Rick explained to Tim that it was a lot of money to be asking of the Fair. Tim was unwilling to cut anything on his end for the Derby. He would also not come down on his final proposal amount of \$95,000 without being able to make it up somewhere else, such as in seating sales. Randy Woods suggested that the Fair might have to raise the prices of the Derby seats to make up the difference being lost for the new proposal amount. The decision of raising seating prices will be discussed at a latter date.

Randy Woods called for a Motion to approve the new Proposal amount with the changes discussed. There was a motion made by Brian Crain to approve the new Proposal with the changes, Jim 2nd the motion. 4 members approved of the motion and 1 opposed of the motion. - Motion Passed

Dan Rowan said that we will need to send the Proposal with the changes to the County Attorney to make sure all of the correct steps were and are taken because of the large dollar amount of the Proposal. The Board and 406 Promotions will have to wait for the County Attorney to approve it before everything is final to sign off on. Kristy said that she will get it to the County Attorney right away in the morning.

ADJOURNMENT - 7:00 Adjourn

Motion made by Brian Crain to adjourn the meeting, Jim Newman 2nd – Motion Passed